



Revision number:

Purchasing Agent: Dave Gill

Phone #: 801-538-3254

Email: dgill@utah.gov

Item: VEHICLE LIFTS AND RELATED GARAGE EQUIPMENT (WSCA)

Vendor: 123113A Automotive Resources Inc.
7251 Coppermine Drive
Manassas, VA 20109

Internet Homepage: www.ari-hetra.com

General Contact: Tyler Nguyen or Peggy Buel
Telephone: 703-359-6265 or 800-562-3250
Fax number: 703-359-6405
Email: webmaster@ari-hetra.com

Report Contact: Lou Becka
Email: webmaster@ari-hetra.com

Customer Service: Robert Penenburgh or Todd Shaw
Telephone: 703-359-6265 or 800-562-3250
Fax number: 703-359-6405
Email: webmaster@ari-hetra.com
Reporting Type: Line-Item

Brand/trade name: ARI-HETRA

Price: 18.21% off current dealer list price.
Additional quantity discount: 2% for two lifting systems.
5% for three or more lifting systems.
Contract net pricing including freight to Utah and installation is at
www.ari-hetra.com/wscs

Terms: 1% 10 Net 30
Effective dates: 04/01/06 Through 03/31/08
Potential renewal options remaining: Not to exceed 9 years or 4/12/2015
Days required for delivery: 45
Price guarantee period: Firm through 3/31/2008
Freight: FOB Destination to all Utah locations.
Minimum order: None
View full contract: <http://www.ga.wa.gov/purchase/> >"current state contracts look up">contract #06405

Performance Reports: Found on the last two pages of the contract.
Palletization: Shall comply with all local, state and federal rules.
Credit card acceptance: American Express, VISA, Master Card.

NOTE: THIS IS A NEW CONTRACT.

This contract covers all Automotive Resources products except non-certified lifts. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



STATE OF UTAH CONTRACT NUMBER: **MA2004**

May 11, 2006

This is a multiple award contract. Review these additional contracts for optimal pricing, delivery and service before making your purchasing decision: MA2002 (Mohawk) and MA2003 (Steril-Koni). Document your purchasing decision.

FINET COMMODITY CODE(S):

07544000000 – LIFTS AND HOISTS, FLOOR TYPE: ELECTRIC, HYDRAULIC, OR PNEUMATIC.

REVISION HISTORY:

UTAH CONTRACT
NUMBER MA 2004

Exhibit "B" PARTICIPATING ADDENDUM

**PARTICIPATING ADDENDUM
WESTERN STATES CONTRACTING ALLIANCE
Contract 06405**

1. Scope: The State of Utah jurisdiction including all state agencies, universities, public schools and political subdivisions of the state.

2. Changes: Two Changes are required:

A. **REPORTS**: The Contractor will submit quarterly reports to the State Purchasing Agent showing the quantities and dollar volume of purchases by each agency and political subdivision.

B. **TAXES**: Proposal prices will be exclusive of state sales, use and federal excise taxes. The State of Utah's sales and use tax exemption number is E33399. The tangible personal property or services being purchased are being paid from STATE funds and used in the exercise of that entity's essential functions. If the items being purchased are construction materials, they will be converted into real property by employees of this government entity, unless otherwise stated in the contract, or contract orders. The State of Utah's Federal excise exemption number is 87-780019K.

3. Primary Contact: The primary government contact individual for this participating addendum is as follows:

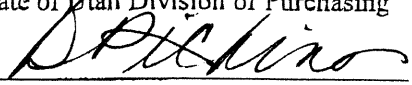
Name **David R. Gill**
Address **Room 3150 State Office Building**
 Salt Lake City, Utah 84144
Telephone: **801-538-3254**
Fax: **801-538-3882**
E-mail: **dgill@utah.gov**

4. Subcontractors: The following subcontractor(s) are authorized to perform services.
"NONE"

This Addendum and the Price Agreement together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

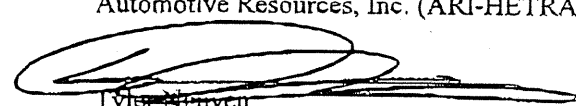
State of Utah Division of Purchasing


Douglas G. Richins, Director

Date:

MAY 05 2006

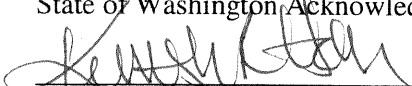
Automotive Resources, Inc. (ARI-HETRA)


Tyler Nguyen
Project Manager

Date:

5/2/06

State of Washington Acknowledgement:


Ken Harden, Assistant Director

Date:

5/16/06